

Lead Loss Control Consultant QBE Insurance - Fresno or Irvine, CA

QBE the Americas is currently looking for a Lead Loss Control Consultant who will service the middle market and brokerage accounts for both Property and Casualty lines of coverage. This position will have a mix of service activity which will both include survey and services to achieve corporate profitability and production goals. The position can be home office with a tie to one of our California offices. Preferred locations are Irvine and Fresno. This position will require up to 50% travel.

- Environmental Awareness/Customer Focus
- Build and maintain strong relationships with internal and external stakeholders including underwriters, agents, and policyholders
- Build credibility with commercial underwriting and agency plant
Technical Performance
- Evaluate large, more diverse risk operations, exposures, and controls for commercial underwriting for use in meeting business objectives
- Perform risk analysis on large, more diverse risks to identify loss trends
- Provide risk improvement service to large, more diverse accounts to improve risk profitability
- Identify and provide complete information on unsatisfactory/ risks improvement to commercial underwriter to aid in risk selection in order to achieve branch profitability goals
- Utilize acquired technical knowledge to identify and control loss exposures
- Effectively present risk improvement recommendations to reduce losses, resulting in improving account's profitability
- Improve profitability through consulting service to larger account policyholders
- Assist in growing the Special Account Service and Major Brokerage book by promoting loss control service capability to the agency plant
- Address risk safety deficiencies utilizing computer technology by conducting account risk service training
- Actively resolve Special Account Service team issues providing loss control guidance to team members
- Coach loss control representatives in medium account consulting services
- Use company resources efficiently for completing assignments in order to achieve department expense objectives

Education Required

- Bachelor's degree in Business, Engineering, Occupational Health and Safety, Insurance, or equivalent

Experience Required

- 7 - 10 years related loss control experience with demonstrated achievements and progressive responsibilities

- Experience working with senior management of large/risk managed, national property/casualty accounts
- Proficiency with evaluation of water supplies and automatic sprinkler systems
- Worker's compensation loss control experience on progressively complex accounts
- Must demonstrate good written and verbal communication skills and computer proficiency in Word, Excel, PowerPoint, and Outlook
- Acceptable Motor Vehicle Record is required
- Routine overnight travel is required
- Continuing education related to OHST, CSP, CPCU, CRM, CIH, or ARM certification

Preferred Qualifications

- 10+ years multi-line insurance company loss control experience
- Certified Safety Professional (CSP) designation or related designations

Interested applicants, please contact:

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